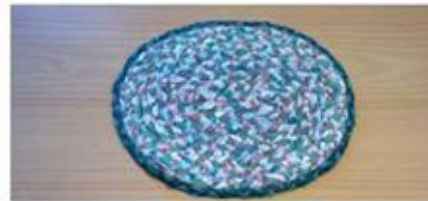


Description of the social enterprise – information sheet

Kooperativet Laxen Economic association (work integrated social cooperative)



A. Identification data	
1. Name of the enterprise	Kooperativet Laxen
2. Location/Address of the enterprise	Ankarvägen 3, 547 72 Otterbäcken
3. Website of the enterprise	www.kooperativetlaxen.se
4. Legal organisational form	Economic association (work integrated social cooperative)
B. Good practice of the social enterprise	
Aspects that recommend the social enterprise as a good practice in the particular sector.	They have a solid foundation with support from the state and municipality. An interesting case based on the method that is common in Sweden when it comes to start up social coops: to hive off municipal operations/sections to be operated in cooperative form
C. Context:	
1. Year of Founding	2010
2. Context of start-up – problem that the enterprise was set up to solve, economic social rationale	Main object: To create work for marginalised people. Our mission is to conduct business with the employees in the centre and supplement the local supply of services and products to local residents, government, public sector and industry.
3. What are the Main Activities of the entity?	Snow shovelling, grass cutting and other gardening activities Tree felling and clearing work in the forest Transportation and relocation assistance Carpentry and furniture restoration Sewing and textile care (remanufacturing and repair) Cleaning of premises (own premises and commissioned) Two second-hand stores We offer rehabilitation and training places to the Employment office, Social Insurance Agency and the municipality
4. Who are the Main stakeholders (i.e. members, clients, producers, etc.)?	Members
5. Geographic coverage with respect to: i) to production of services and/or goods and ii) market/consumers or beneficiaries, clients, etc.	The municipality and its neighbouring area: <ul style="list-style-type: none"> • public and private sector • people living in the municipality • associations in the social economy

D. Ownership Structure	
1. What is the ownership structure of the entity: i.e., does the entity have shareholders, owners/members, donors, trustees, investors, etc.?	The Board of Directors: 5 members and two substitutes. The Board consists of three co-operators who are active in the cooperative, one representative from a (private) company, and one politician (the mayor) . Substitutes: one official from the municipality and one co-operator.
2. If membership, is membership open or closed? Is exclusivity required?	Open membership
3. Is a capital contribution required? If so, how much? Is equity capital unallocated or individualised?	Capital contribution: 50 SEK Membership: 50 SEK/year
4. Describe in a few words the voting distribution (e.g. one member-one vote; proportional to equity contribution; proportional to use, etc.).	One member-One vote
5. Describe in a few words the main benefits for members or owners.	Participation in the planning and implementation of the / of the business.
6. Indicate any <u>main changes</u> in ownership over the lifetime of the entity.	None
E. Governance	
1. Describe the governance structure of the entity (board, management, committees, etc.), number of members and method of selection (appointed or elected and by whom).	In addition to the board, the cooperative has a director executing the Board's decisions. Each unit (within the cooperative) has its own working group to plan and structure the work, always with the support of a instructor or the director.
2. Is there an entity or process for oversight of the board?	The Board has regular follow-ups of business development. We have an accountant who controls operations and decisions.
3. Are there external independent board members?	Yes
4. Are there term limits for board members?	Yes, the Board member is elected at the maximum of 1 or 2 years, It is possible to be re-elected.

5. What is the gender composition of the board?	Board members: 2 men and 3 women Subtitles: one man + one woman
6. Describe management and board salary/ compensation policies and how they are decided/determined?	Board members have no fees or compensation. The director is employed and receives a salary.
F. Profit/ benefits/ surplus distribution policies	
1. Describe briefly the distribution policies and procedures for profits / benefits / surplus	All profits must be reinvested in the business.
2. Are members/owners liable for losses of entity? Describe how liability is shared.	Members are not liable for losses.
G. Strategy: highlight approaches adopted to address the identified challenges	
1. Describe briefly the business strategy looking at aspects like: main products/services, market niche, market share, quality and pricing/costs and <u>main changes</u> occurred in time.	Domestic services to private individuals. Miscellaneous services to public administration. Store where we sell our products, second-hand Important to follow the market and not dump the prices . Not compete but primarily complement the market range of services.
2. Describe briefly the relation between the business strategy and the social mission of the enterprise.	Turnover in 2014: about 2 million.
3. Please describe briefly the strategic partners or alliances that the enterprise has.	There is one person from the municipality in the board (has the function of adjunct) The contact with the municipal government is fundamental. Without good contact with politicians and officials from the municipality, it is very difficult to start and run a work integrating social enterprises. There is also a close cooperation with the employment service and the social insurance offices.
4. Please describe briefly the methods and practices of communication/relationships with Stakeholders (members, community, donors, NGOs, etc.).	Regular meetings and follow-ups with our key partners, both at local, regional and national level. The organisation communicates with its members at the annual meeting and through mail, newsletters, social media, etc.
5. Innovation and key performance factors	N/A

6. Human resources - personnel	
- No. of employees	7 employees
- No. of volunteers	15-20 participants
- No. of members	25 members
6.1. For Work Integration social enterprise - vulnerable employees if the case (i.e.), work integration plan/programmed used and management structure	Action plan is set up together with the current authority.
H. Outcomes: results achieved and lessons learned	
- Yearly social and economic results – every 5 years since start-up, and/or the last 3 years	Turnover in 2014: about 2 million SEK (217 000 EURO)
- Assets (raw numbers); Capital (raw numbers); Production; Turnover /sales; Profit/loss	Benefit to members: To get meaningful job! Indicators: number of employees and number of people in trainee and rehabilitation (increase / year) Number of people who got jobs outside the cooperative
- Social benefits - describe the benefit to members (membership), indicators used to evaluate the enterprise.	
I. Describe in a few words the broader social / environmental impact in your community – spill-over effects, in the last 3-5 years.	We create jobs for more people, especially to those who are far away from the labour market. People who are starting to work in the cooperative, who come into a context ,can start up their lives and gradually begin to feel better
J. Discussion Points: questions readers may want to consider and to discuss about it	
Very important with long-term contracts between the cooperative and the municipality, social insurance or employment agency.	
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